

The Collection Connection

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Strategic Partner BRES Advisors Introduces "REOlytics," Version 2.0

BRES Advisors announced the release of "REOlytics," version 2.0 in mid February. NCCI clients who manage and service a mortgage portfolio are offered this tool for nationwide access to a customized REO portfolio disposition service.

By bringing together detailed analytics, the best available data, and client assumptions to produce the Net Present Value of a property, REOlytics solves the key problems that mortgage servicers face today.

REOlytics generates important tangible benefits for servicers such as reducing the periodic need for additional property appraisals, or materially lowering servicers' REO staffing requirements by significantly increasing the productivity of both REO asset managers and financial staff.

NCCI's National Account Managers are actively introducing BRES Advisors and their product, REOlytics, a Net Present Value tool to financial institutions that maintain a portfolio.

Two National Account Managers Join NCCI

NCCI has hired Dan Lozier of Arizona and Shawn Bondy of North Carolina as new National Account Managers, both beginning March 1st.

Mr. Lozier holds 14 years of experience in client relations with banks and credit unions. He specializes in soliciting new business from prospective clients in addition to expanding usage of products and services from current clients.

Mr. Bondy has been active in the mortgage industry since 1993. His primary focus has been in developing business partnerships with servicers, loss mitigation and default management departments within banks.

"I am eager to get started and look forward to enhancing not only NCCI's current relationship with its value clients, but also increasing market share through business development efforts with new partners," said Mr. Lozier.

"I'm excited to look for many new opportunities, especially with BPO companies that are inundated with increased servicing responsibilities," added Mr. Bondy.

They will be tasked with developing new business from mortgage servicers, state and local banks, finance companies and credit unions, as well as serving NCCI's existing client base.



NCCI announced early February Roxana Chira joined the team as the new Director of IT.

A recipient of a Master of Science degree in Computer Science from the Univeritatea Bucharest, Romania, Roxana brings over 18 years of experience in the financial/mortgage industry.

With a proven ability to use technical solutions to increase company efficiencies, her responsibilities include planning and coordination of IT operational and project implementation initiatives.

This is exciting news for NCCI and our clients.



NCCI gives back

With the help of numerous NCCI employee donations, Ariel Lane (N.A.M., Fl.) was able to raise over \$750 for Autism Awareness. Many donations were made in honor of individuals diagnosed with the disorder.

< Lane in Miami at the Walk Now For Autism Speaks, Feb. 21st